



#### About Technology Evaluation Centers (TEC)

#### Customer Testimonials

*"TEC's self-service program provided us with an easy to use, well documented, transparent, and affordable process of evaluating and selecting the best software solution for us."*

—Scott Faulkner, IT Manager  
Pioneer Club

*"By using TEC's eBestMatch™ decision engine, we were able to clearly analyze, communicate, and support our decision of which vendor solution was best suited for our organization."*

—Ken Booker, IS & Communications Manager  
Hobart Food Equipment Group Canada

## Software Selection Solutions for Small Businesses

TEC is the leading resource that global business and technology decision makers trust to rapidly and impartially evaluate, compare, and select enterprise software. Our online research portal offers an extensive library of relevant articles, reports, blogs, white papers, webcasts, and podcasts. TEC also provides comprehensive criteria models, as well as vendor responses relating to enterprise software functionality in our Web-based evaluation centers, which enable the comparisons and analyses of approximately 1,000 leading vendor solutions.

Decision makers come to TEC and visit our web sites and software evaluation centers to make the search and process of selecting enterprise software more effective. For organizations requiring best-practice assistance, we also offer a full range of software selection services.

### Best practice approach

Today, small organizations face the same critical IT challenges as their Fortune 500 counterparts face. They want applications that are low cost and low risk, and that provide industry-specific functionality with faster time-to-value. TEC understands the needs of small enterprises. Our impartial, proven, and automated process for software evaluation and selection guides small businesses through a full range of resources for IT-related research.

Small businesses benefit from TEC's methodology, technology, and direct assistance. We can help your organization achieve continued success, whether you choose to perform evaluation and selection projects on your own, leveraging our helpful online resources, or with our flexible service support. TEC's level of involvement completely depends on your budget, timeline, and familiarity with your business requirements and resource capabilities.

## TEC offers affordable online resources to simplify evaluations and selections

### Research Library

TEC's resources are designed to help you better understand your business and to turn your knowledge into best-fit IT purchase decisions that result in savings. From tactical, self-directed analysis tools, reports, and templates to best-practice tips, our full range of decision support offerings puts our research to work for you. Our online research portal offers an extensive library of IT-related articles, white papers, webcasts, podcasts, and reports written by our analysts and other industry experts.

### Reports and Templates

Work with industry best-practice, predefined templates to ensure a complete evaluation and selection project. We offer software comparison reports and standard request for information (RFI) and request for proposal (RFP) templates, available for download, online. To assist with your research and selection of an enterprise software solution, we have also developed custom Vendor Viability and Market Data Reports. These reports complement the information in TEC's online decision support system, eBestMatch™, to assist with selection projects.

### **eBestMatch™ Features**

*Users can change their selections, priorities, and weighting factors of system requirements, attributes, and characteristics.*

*Interactive graphs and charts offer clear and concise presentation in real time.*

*Results of analyses are presented to users interactively in graphical and charting formats.*

### **Contact Information**

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### **eBestMatch™ online decision support**

Searching and short listing solutions based on your prioritized needs is made simple with eBestMatch™—TEC's analysis engine. eBestMatch™ accurately compares product attributes and offers access to functional and technical criteria, covering over 1,000 technology solutions listed in our database, and generates the results in clear, graphical reports.

### **Small Business Project Portal**

TEC offers small businesses (SBs) a personalized, secure portal in a central, online location called an SB project portal. Through an SB project portal, SBs are able to plan their software selections more effectively, as well as manage and analyze information about software solutions. This portal offers indispensable resources for research, leveraging our Web-based technology, eBestMatch™.

### **Standard subscription**

A standard subscription to the SB project portal provides access to eBestMatch™. It is designed for SBs to conduct IT-related research and store information about their personal software evaluation and selection projects.

The package includes

- access to a single SB project portal
- online access for a period of two months
- inclusion of up to five vendors
- access to all related graphs and reports
- completed RFP template prioritizations
- feature and function analysis capabilities
- start-up, training, and support services for software and best-practice methodology
- definition of a working list of vendor solutions

### **Full Training and Support Included**

We play a key role in your project success by offering services that ensure your business needs are supported and met. Working with you every step of the way, TEC provides full training and support services that span the complete project life cycle.

### **Advisory Services for Small Enterprises—on demand**

Benefit from our personalized combination of services, delivered with the highest degree of quality. To ensure your needs are met, our decision support services can also help manage your software selection projects. We can guide and assist with all selection-related activities—from vendor research, through to a final enterprise software selection.

### **Proven results**

We've worked directly with small enterprises in public and private sectors, active in industries such as manufacturing, utilities, chemicals, mining, and others. To learn how leading organizations have benefited from TEC's enterprise software selection and services, view our customer success stories online: [www.technologyevaluation.com/company-information/success-stories/](http://www.technologyevaluation.com/company-information/success-stories/).